

December WoBo Community Call

December 8, 2016

 workboard

Monday December 12

This Release:
Your Ideas + Some Cool Ones of Our Own

 **Slack bots**

 **Goal enhancements**

 **Action item spiffs**

 **Fresh badges**



Running Business Reviews!



Boost system performance





/wobo bots



Workboard BOT 1:27 PM

What would you like?

Objectives

Objectives

Hot Box

Today's Activity

Tomorrow's Activity

Today Dec 07

🔗 7:05pm, AHM for east and west coast team managing retail analytics
John Legend

✅ Follow-up with Mary for progress on autonomus cars project - v 1.0
John

🌟 You are doing great in these objective & key results 🏆

SOME MORE GOALS FOR TEAMS - 100%

Nov 30, Set by- John

Metrics-

SOME MORE GOALS FOR TEAMSq12 - 100%

Autonomous cars- Go Big! - 100%

Jan 28, Set by- John

Metrics-

Autonomous cars roll out at least in 15 states - 24 of 15

These objectives are at risk, time to focus🙄🙄

Horizontal scaling should complement Vertical! - 0%

Dec 31, Set by- Nigam

Metrics-

testing - 0% of 1,000%

Cassandra over MongoDB - Next Big thing in Q4 - 0%

Jul 31, Set by- Nigam

Metrics-

MongoDB - horizontal scaling metrics (Count 10) - 0% of 10%

/wobo bot

/wobo help

/wobo






Action Item Spiffs

- Drag and drop images in Notes!
Copy & paste directly
- From Today list, click to tomorrow or yesterday
- Filter your Overdue list – *what fell off our plate in the last 30 days?*
- Filter sub-actions in or out of lists

The screenshot displays a task management interface for a task titled "Review Proposed Product Logo". The task was created on Dec 07, 2016, by Jack Anderson. It is assigned to "Me" and is part of the "Product Launch : Company" project. The task is due on Dec 5, 2016, and is currently in the "Doing" status. It has a priority of "Normal", a difficulty of "Easy", and a color tag of "Green".

The task details include a rich text editor with the following content:

Here's the logo our firm is proposing for IFv2.0:

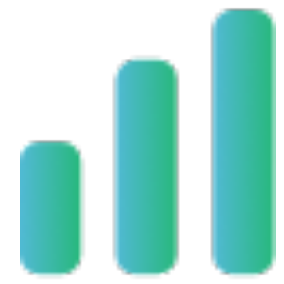


INFINITE FLAME

Let me know your feedback and I'll circle back with them...

On the right side of the task, there is a comment section with the text "Add a comment" and a "Comment" button. The interface also shows "0 Comments" and "0 In The Loop" for this task.





Goal Enhancements

- Re-order goals as you publish reports via slack or email
- Faster edit and load times
- Goal categories to organize by strategic levers; filter heatmap
- Goals automatically one 1on1s
- Heatmap “zoned” for more relevant, faster load
- Source from JIRA, asana

The screenshot displays the 'workboard' interface. At the top, there's a navigation bar with the 'workboard' logo, search, notifications (19), and user profile. A sidebar on the left contains icons for 'BIZ REVIEW', 'MY WORK', 'TEAM WORK', 'OBJECTIVES', 'MEETINGS', 'REPORTS', and 'ORG'. The main content area is titled 'COMPANY GOAL PROGRESS' and shows a goal 'Be the market & product innovation leader' with 81% progress and 23 days left. Below this, a list of tasks is shown with their progress and assigned team members. A note indicates a resource shortage. A second goal 'Bring our A game and operate as a world class team' is shown at the bottom with 92% progress and 23 days left. A 'Help' button is in the bottom right corner.

Progress	Task	Assignee	Due Date
10 of 12	12 Beta Customers on K2		
8 of 8	8 Evangelist interviews published in tier 1 media		
53 of 100	100 validated opportunities for K2 in the pipeline		
87.5% of 100%	k2 launch goes according to plan		
80%	Reduce the cost of customer through stronger brand awareness and word of mouth	Mary	Sep 30
62%	Increase our agility and ability to invest in the business by moving apps to the cloud	Allen	Mar 31
85%	Enable our LOB teams to be effective anywhere and everywhere with key apps	Allen	Feb 29
88%	Drive demand	Mary	Mar 31
86%	K2 Launch	Mary	Mar 31
52%	Identify and define architecture and product strategy for K2 release	Barry	Mar 31





Fresh Badges!



You The Boss!



Goal Achiever



Hilarious!



That Hurts!



Oh Wise One!



Excellent!



Hole in One



Magician



Good Job!



News/FYI



Gifted



Hazardous



Good Luck



Thank You



Congrats



My Thoughts



Please Consider



Ping



Urgent Attention



Off Course



Wow



Go!



Rockstar



High five



Soaring



Welcome!



Sweet!



Mentor



Awesome!



Touchdown



Welcome



Alignment





Running Business Review

- Leaders' world view
- Choose your contents
- iPad and Web
- Coming January: Publish it, tailor more

The screenshot displays the 'workboard' interface for a 'Running Business Review'. The top navigation bar includes a search icon, a notification bell, and a user profile icon. The sidebar on the left contains navigation options: BIZ REVIEW, MY WORK, TEAM WORK, OBJECTIVES, MEETINGS, REPORTS, and ORG.

The main content area is titled 'Running Business Review' and features a dashboard with several key performance indicators (KPIs) and sections:

- KPIs:** 6 of 10 (Close 10 data centers in US), 4 of 1 (Response time (hours)), 8 of 35 (Recruit core appdev team), 80 of 180days (Reduce onboarding time), 14 of 64 (Zero P1 Bugs by EOQ), 20% of 50% (Improve customer retention), and YES (SaaS offering steps complete).
- GOALS:** A list of four goals with progress bars: 25% (Improve economic and operational efficiency), 18% (Improve the customer experience), 56% (Secure, protect and manage data), and 43% (Shed our legacy infrastructure).
- HOT BOX:** A red-bordered section containing four items: 'Close out 5 data centers in Canada' (25%), 'Save \$3 million in dev costs' (0.5m of 3m), 'Execute 2H16 marketing investment to deliver \$28M in pipeline for 1H17' (4m of 28m), and 'Approve sales offers' (Aug 1). It also lists performance metrics for Carl Chagoyan (2) and Elizabeth Kelly (1).
- WORKSTREAMS:** A section showing three workstreams with progress bars: 'Global eCommerce Sales' (63%), 'SaaS offering and delivery' (74%), and 'Security and Compliance' (33%).
- TODAY SEP 25:** A section listing upcoming events: '10:30am Client Retention Group Strategy' and '12:30pm 1on1 with Emma Smith'.

We moved your cheese.



1. Main menu style, icons and order
2. Heatmap filter
3. Objectives & Key Results language



Q1: *Simply Smarter*

Speed and the little things to make it delightful

More bots to simplify work

Easier goal creation and simpler updates

Enhanced work views

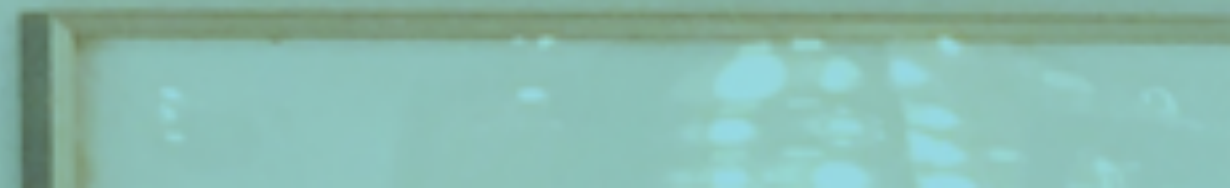
Fast iterations on iPad experience

iPhone refresh

Easier ways to get data in and out



**ASK MORE
QUESTIONS**



Success in 2017 Starts Now



5
Steps to Achieve
Next Year's Plan

Plan the Year, Live the Plan

Most organizations spend much of the fourth quarter reviewing prior year results and putting together the business and operating plan for coming year. It's a daunting exercise to get a good plan in place — and it can feel like the work is done when the plan is done. Of course, success doesn't come from the exercise to develop the plan, it comes from timely, efficient execution and fast iteration.

If your plan is to lead your market and deliver on an ambitious strategy, next year you need to execute better and deliver more than this year. Developing the plan is the easy part, executing against it is hard. Now it's time to focus on how your organization:

- Localizes the plan to each manager
- Lives the plan every day
- Acts with urgency to raise results velocity
- Uses a running business review to run the business



Quick Tips for Great **Objectives & Key Results**

 workboard



**Thank you for letting us
contribute to your success!**

